



GAIL (India) Ltd.

Investors' & Analysts' Presentation

9M FY'25



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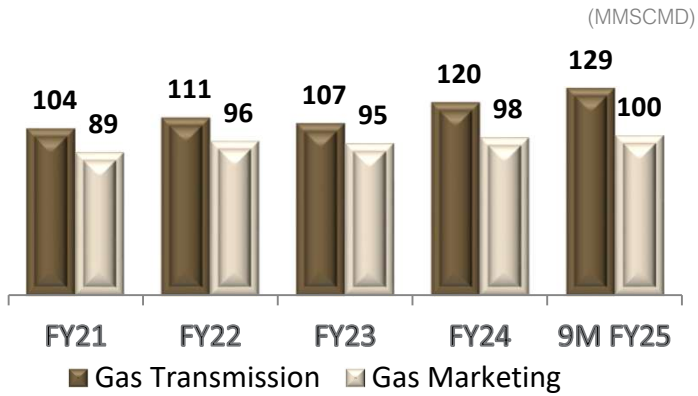
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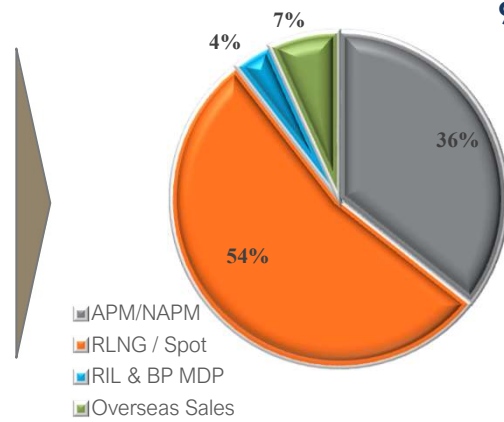
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Physical Performance

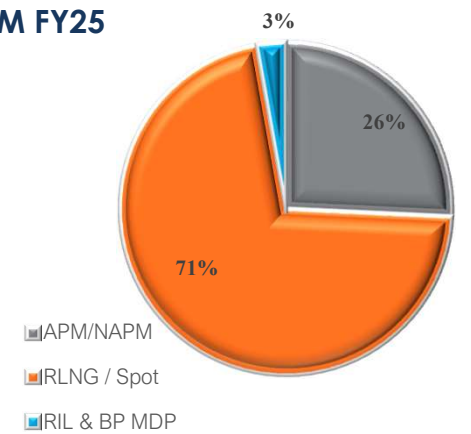
Gas Volume Trend



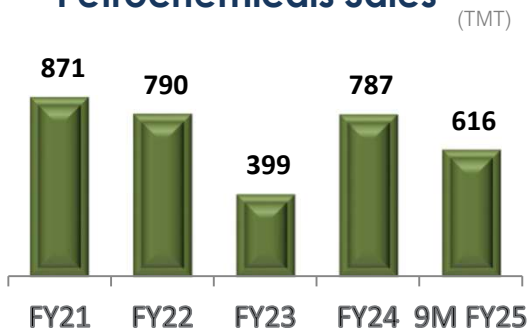
Gas Marketing Mix



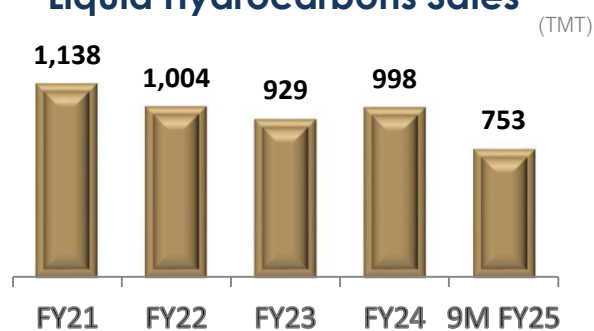
Gas Transmission Mix



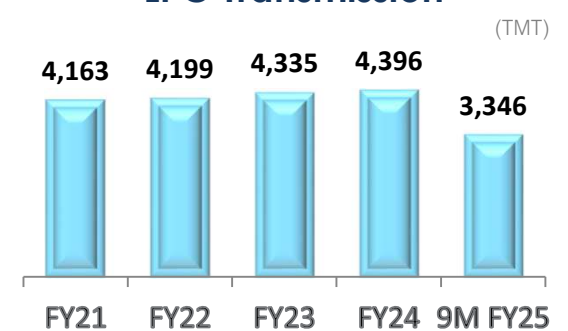
Petrochemicals Sales



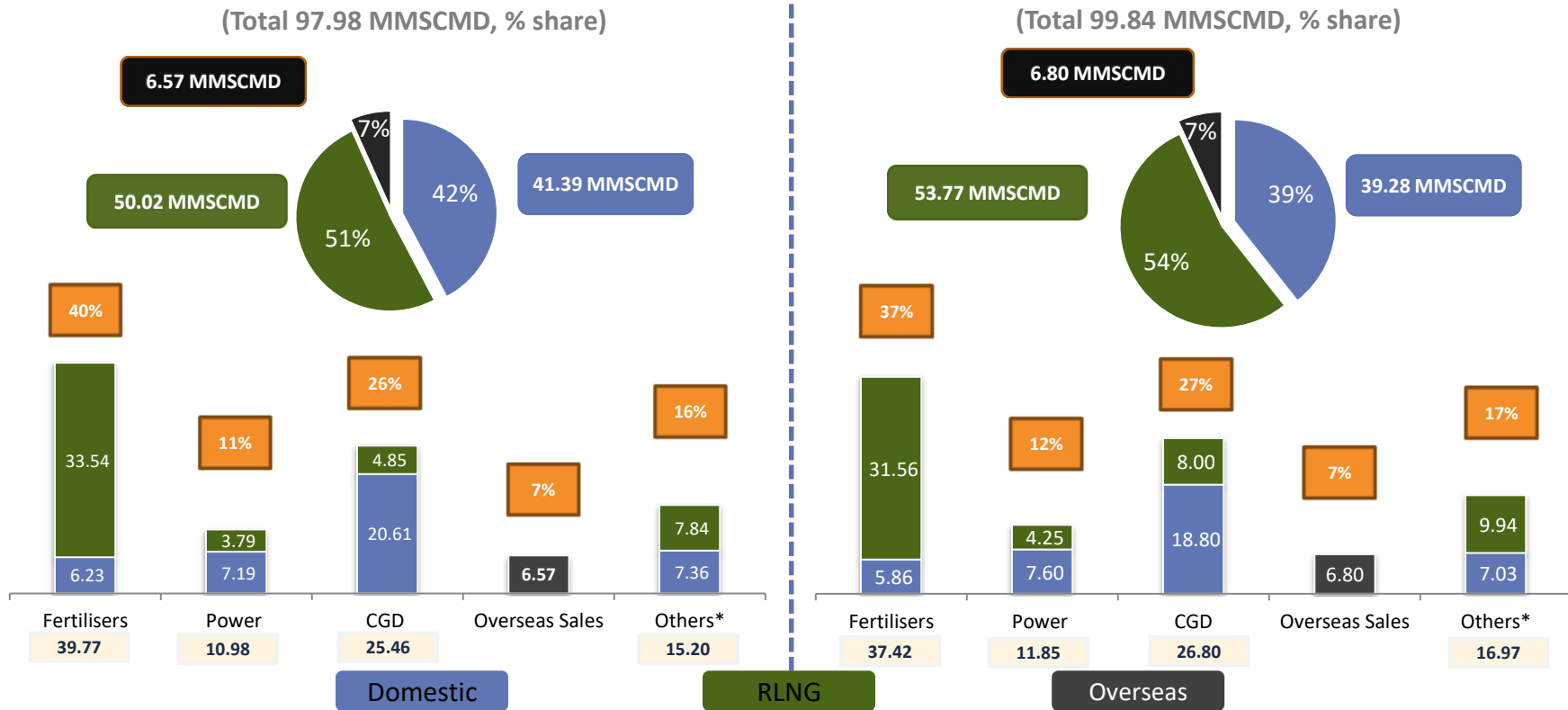
Liquid Hydrocarbons Sales



LPG Transmission



Natural Gas Sector Wise Supply– 9M FY24 Vs. 9M FY25



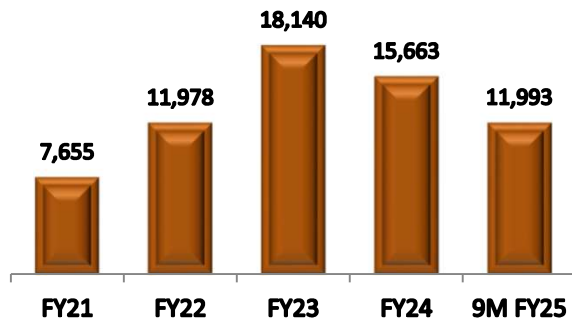
- Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- Highest demand of Natural Gas from Fertilizer, Power & CGD companies

* Others include Steel, Refineries, Sponge Iron, Petrochemicals, GAIL Internal consumption etc.

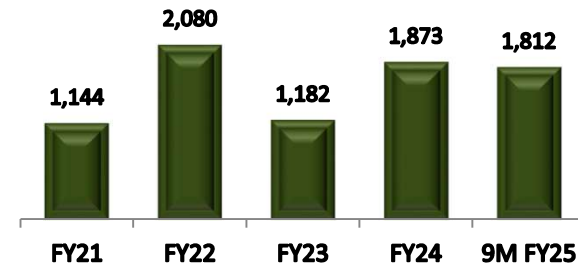
Financial Performance (Standalone)

(USD million)

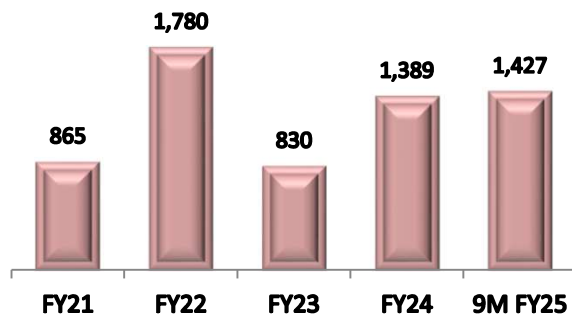
Turnover (Gross)



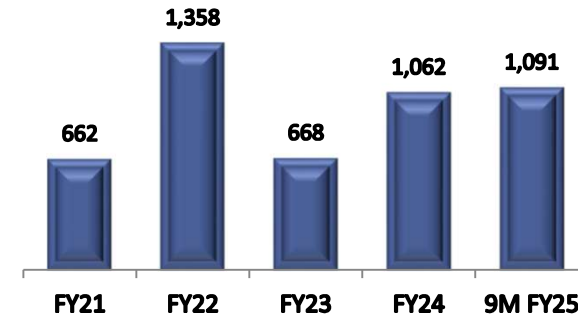
Gross Margin (EBIDTA)



Profit Before Tax



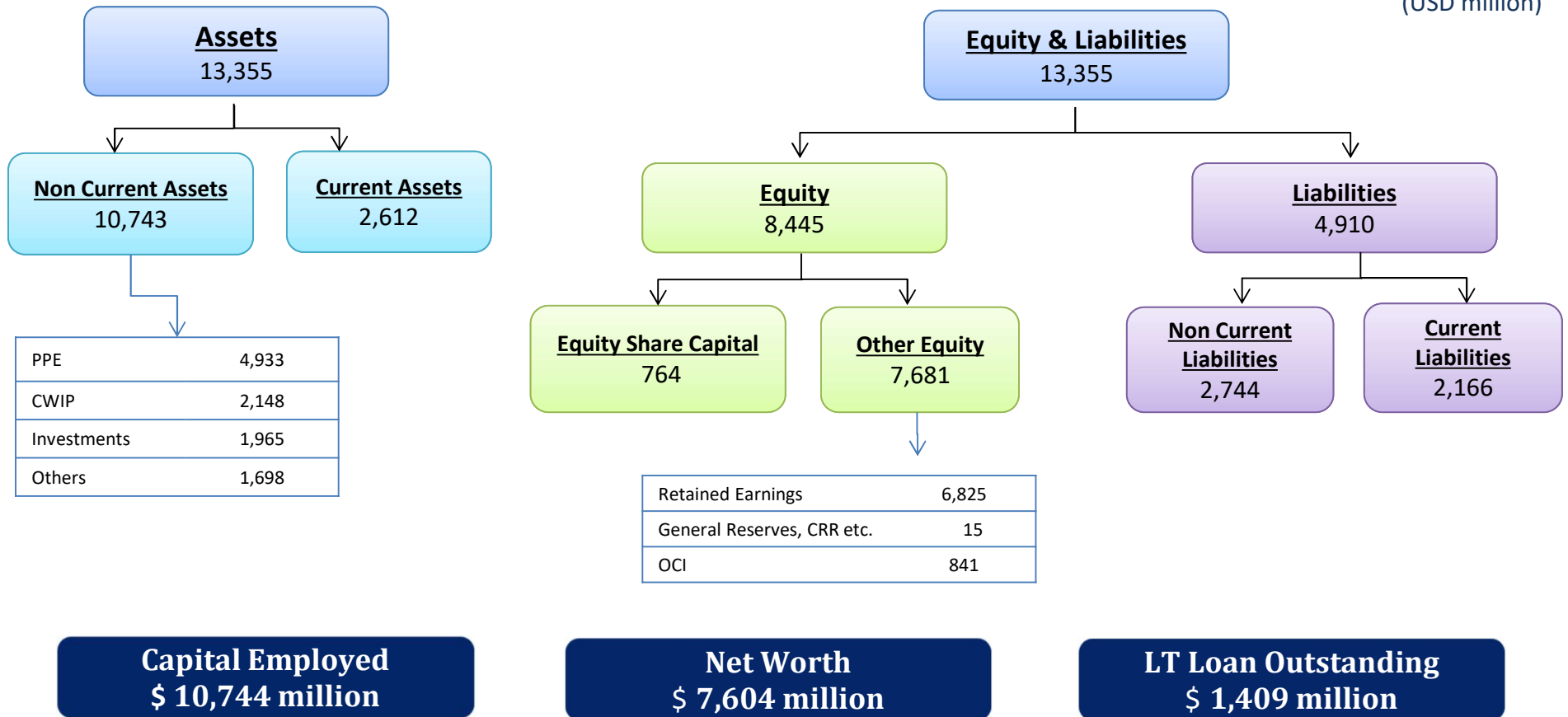
Profit After Tax



NOTE: An exceptional income of ₹ 2,440 Crores (\$285 Million) on account of arbitration settlement with M/s SMTS has been accounted for in 9M FY25 EBIDTA & PBT and reflected in PAT accordingly.

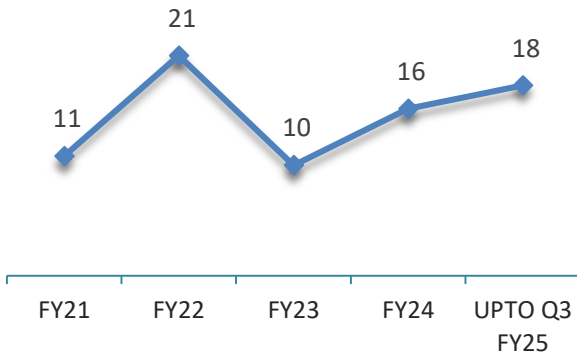
Balance Sheet as on 31st December 2024 (Standalone)

(USD million)

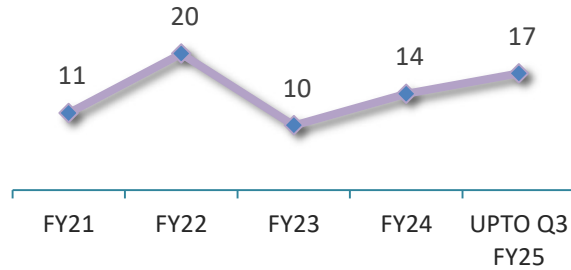


Key Financial Ratios

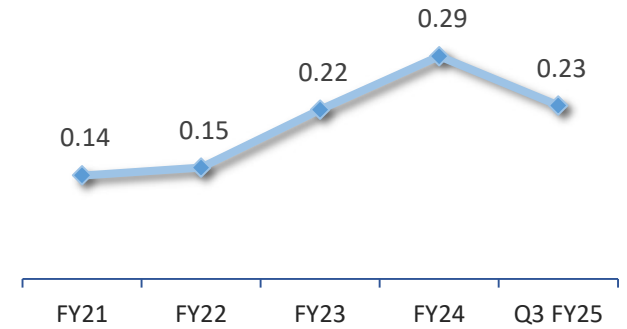
PAT to Net Worth* (in %)



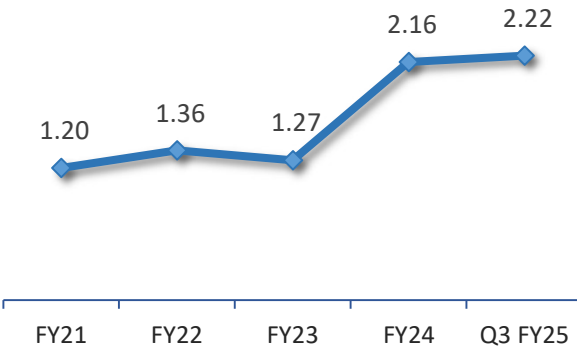
Return on Capital Employed* (in %)



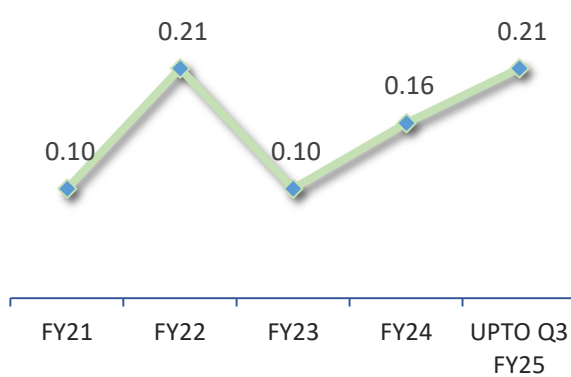
Debt Equity Ratio



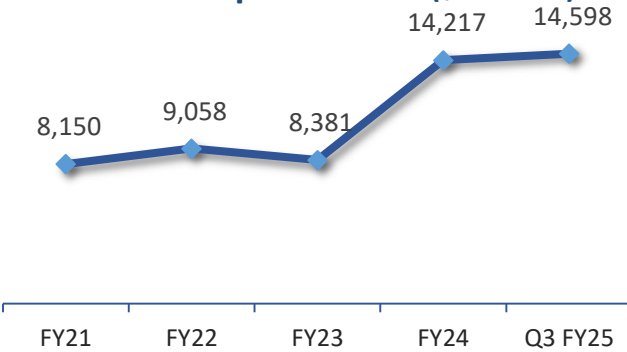
Share Price (\$/Share)



Earning Per Share*[₹] (\$/Share)



Market Capitalization (\$ million)

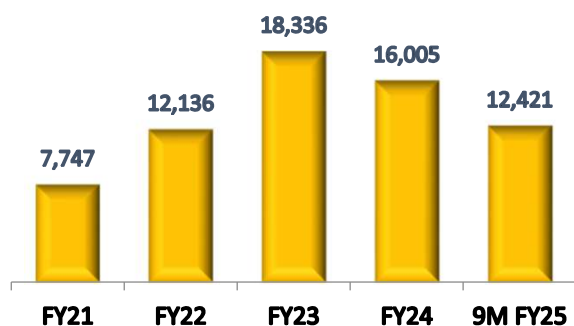


*Figures are on annualised & includes Exceptional items
 \$ Share Price & EPS for past periods are adjusted for Bonus issue & Buy Back

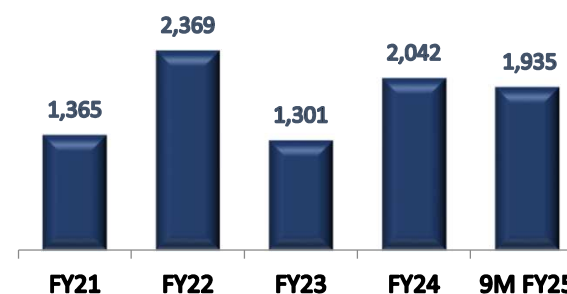
Financial Performance (Consolidated Basis)

(USD million)

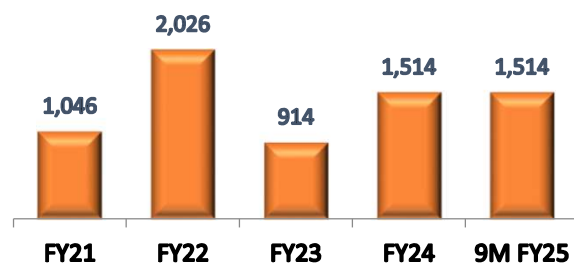
Turnover (Gross)



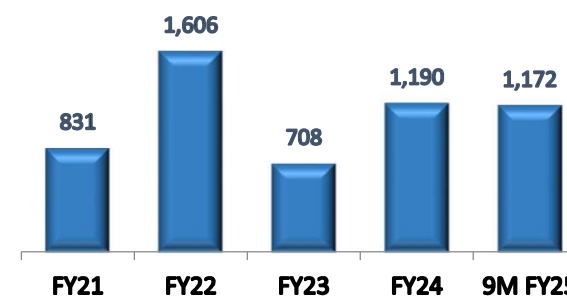
Gross Margin (EBIDTA)



Profit Before Tax



Profit after Tax



NOTE: An exceptional income of ₹ 2,440 Crores (\$285 Million) on account of arbitration settlement with M/s SMTS has been accounted for in 9M FY25 EBIDTA & PBT and reflected in PAT accordingly.

Revenue Reconciliation on Consolidated Basis – 9M FY25

(USD million)

Entity	Revenue from Operations	Elimination	Consolidated Revenue from operations
GAIL	11,960	(803)	11,157
GG SPL	1,003	(717)	287
GG UI	546	(536)	9
TNG CL	26	-	26
GAIL GAS	1,081	(114)	967
BG CL	4	-	4
KLL	72	(72)	-
GM PL	-	-	-
Consolidated Revenue From Operations			12,450
Less: Other Operating Income			29
Consolidated Turnover			12,421

PAT Reconciliation on Consolidated Basis (in USD million)

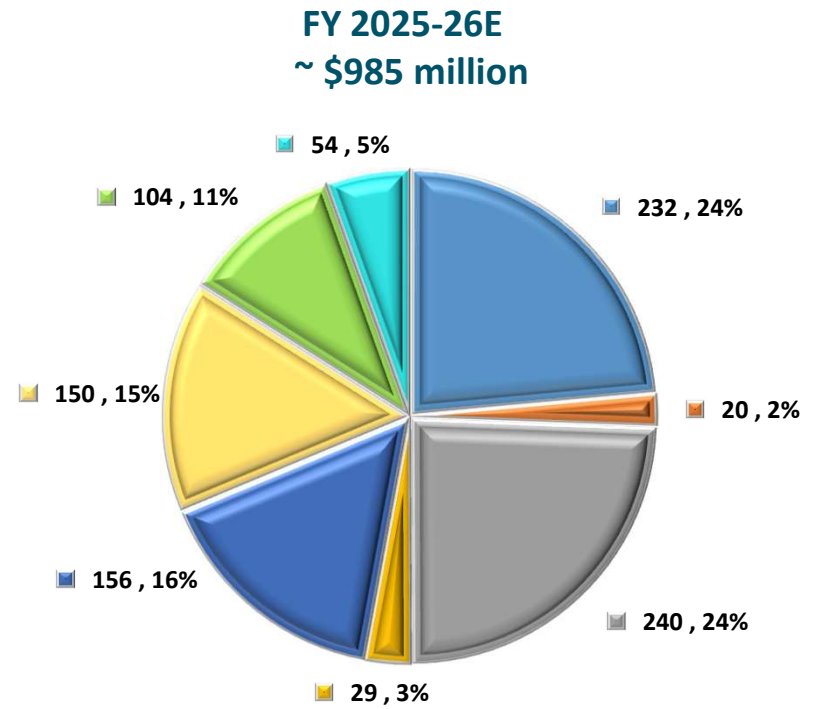
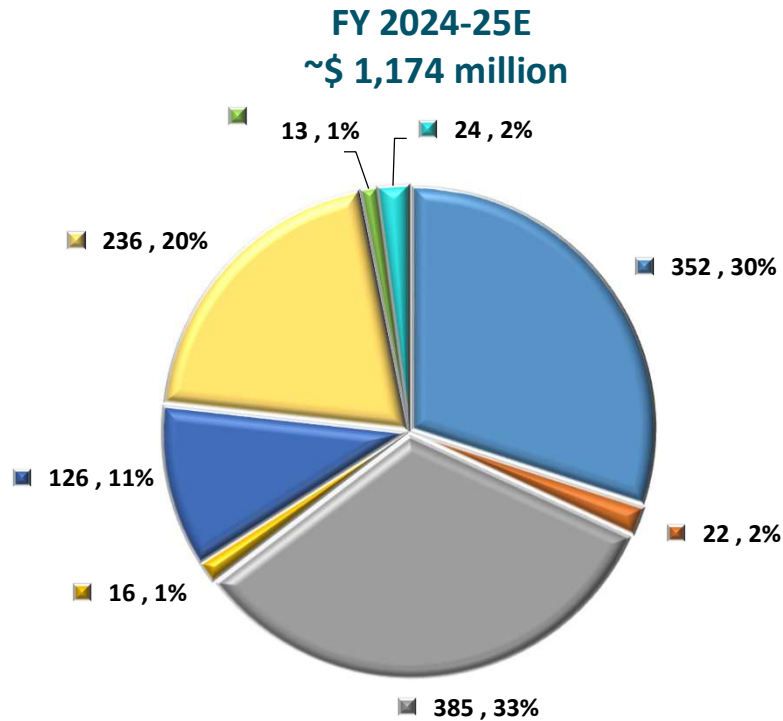
Particulars	% Share holding as on 31 st Dec 24	Investment (Net) on 31 st Dec 24	YTD Q3 FY25 Dec 2024
GAIL		1,091	1,091
Subsidiaries*		559	11
GAIL GAS	100%	243	41
GG SPL	100%	6	3
GGUI\$	100%	22	-1.65
Bengal Gas Company Limited	88%	79	-0.71
Konkan LNG Limited	93%	104	-32
TNGCL	49%	2	4
GMPL	100%	102	-2.71
Less.: Minority Interest	-		0.12
Associates		335	122
MGL	33%	4	30
PLL	13%	12	42
BCPL	70%	117	0.24
IGL	23%	4	33
Opal	4%	117	0
China Gas	3%	11	12
Fayum Gas	19%	1	0.24
Ramagundam Fertilizer	14%	32	5
ONGC Tripura Power Company Ltd	26%	38	-0.47
Joint Ventures (JVs)		174	21
MNGL	23%	3	12
CGD JVs & Others (BGL, CUGL, GGL, AGL ,VGL, TAPI,IGGL, BEOL, LJSCL,TFL)	-	171	9
Adjustments			
Elimination of Dividend	-		-62
Elimination Profit/Loss recognized from investments			-
Others			-11
Consolidated*			1,172

* Excluding Minority interest of \$0.09 million

\$ Investment amount of GGUI net of Provision for impairment is \$0.88 million

Capital Expenditure Profile*

(USD million)



■ Pipeline
 ■ City Gas Distribution (Equity)
 ■ Petrochemical
 ■ E&P
 ■ Equity Investments
 ■ Operational Capex & Others
 ■ Net Zero/Renewables
 ■ Other Projects

Capital Expenditure of \$658 million has been incurred till 9M FY24-25
 * Capital Expenditure include plan, non-plan and operational capex

Thank You

